

Texas Traveling Men.

Devoted to the T. P. A.,
the U. C. T., and other
Traveling Men's Organizations.

OFFICERS OF THE TRAVELERS' PROTECTIVE ASSOCIATION OF AMERICA.
National President—L. V. La Taste, Montgomery, Ala.
National Secretary and Treasurer—Louis La Beaume, room 414, Union Trust Building, Seventh and Olive Streets, St. Louis, Mo.

TEXAS DIVISION, T. P. A. OF A.
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EVERYTHING NEW AND FIRST-CLASS.
FREE Sample Rooms.
ORIENTAL HOTEL
S. M. McKinnon, Manager.
Table Supplied With Best Market Affords.
Special Rates by Week or Month.
CORPUS CHRISTI, TEXAS.

Calvert's New Hotel.

THE EXCHANGE, one block east of H. and T. C. de luxe meals and clean rooms. Good sample rooms furnished. Porter meets all trains.

J. W. HURT, Prop.

JOINING THE ORDER.

The following poem was read by Mrs. Warren P. Gilbert of Waco at the recent State meeting of the United Commercial Travelers at Houston:

Perhaps I am the only woman in the State
Who has passed a council's iron gate;
No wonder I am full of pride and this
After the trials of entering in.

First, my face was buried in a mask,
Not a single question dared I ask.
My hands were tied behind my back,
My feet were plunged into a sack.

Then at the mouth of an army gun
I was commanded to get up and run.
Run, run, for my very life,
I felt I would die, 'twas a fearful strife.

I felt by the way side faint and cold,
Why had I ever been so bold.
Unblessed the hands, unblessed the mask,
To ride the mule is now your task.

A pair of leggings of donkey hide,
A prancing mule the beast to ride.
Oh! horrors, my heart near ceased to beat,
When suddenly I was lifted off my feet.

Placed on the back of this fiery steed,
Of saddle and bridle I had no need.
And, like Mephistopheles, on my wild ride I went
Till I felt my life was almost spent.

No time to rest, no time to stop,
I was told to get down and quickly hop.
Four hundred times and sixty more
Across the mystic's red hot floor.

Like Aesop's frogs, I hopped along
Trying to sing a froggie song.
When quack as thought I was snatched in air,
Suspended from the ceiling by my hair.

"Let me down," I shouted once or twice,
And down I came into a bath of bile.
I shook and shivered with ague-like chills,
And felt that I had all life's other ills.

The pass word next I was told to give,
Or else on snakes' tongues I must live.
And sit on frog stools all my life
To sing "coon songs" to the king frog's wife.

Friendship, so they'd exhausted their stock,
And their Charley had grown as hard as a rock.
Unity—that was not it,
I feared on the frog stool I'd have to sit.

When I thought of Love—love one another,
Now I hope—as I was almost a brother.
But love was not the fortunate word,
Then quick an irate voice I heard.

"Get out the branding iron at once,
And brand this brother as a dunce."
Oh, how I feared that awful blister,
But he bethought himself I was a sister.

Down on my knees I humbly fell,
Promised, vowed I never would tell.
The mysteries of this ancient band,
They placed a ring upon my hand.

Which made me an accepted brother,
And now if among you there is another
Who would like to join this mystic band,
Come—and I will give them a helping hand.

For an epilogue Mrs. Gilbert said:
Charity is not alone a generous gift,
But the thoughts too tender to the living.

Help to ease the gnawing pain
And bring them back to life again.
Have charity for everything,
As taught by our Lord and King.
Let not thy thoughts go out unbidden,
For in each a smile or tear is hidden.

U. C. T. COMMITTEE.

What Was Done in Railroad Work Last Year.
Brother Counsellors.

Houston, Texas, May 18.—In submitting this report of my conduct of the affairs of the grand council railroad committee it gives me pleasure to say there seems to be a steady improvement in our relations with the railroads of our jurisdiction and your committee, and while in previous years, from correspondence turned over to me on assuming the duties of my office, I note there has been a few roads that refused to make us as satisfactory rates as your committee thought we were entitled to for our annual meetings, I am pleased to report every road granted my full request, and did so cheerfully, not only as to rates, but also date of sale and limit on tickets to this meeting. I desire particularly to call your attention to the rate granted us for this meeting, as it is the best rate ever given.

Last summer the roads comprising the Southwestern passenger bureau, excepting the Gulf, Colorado and Santa Fe railroad, gave us a half cent a mile rebate on 2000 or more miles used in a year by the interchangeable credential book plan. I took the matter up with the above mentioned road, as did committees of other associations of traveling men, and on December 1 it likewise adopted the interchangeable book.

I was impressed by a banner used on a train provided by the Texas and Pacific railroad as follows on Traveling Men's Day at the State fair held there last fall, to carry them to the grounds from the city, on which appeared "Our interest is mutual," and reciprocating the sentiment I issued a circular letter to our members laying stress on this idea in particular and also admonishing our members to assist me in my committee work by observing the golden rule in our dealings with railroads and prove thereby that the Texas and Pacific's motto is also ours.

The general passenger agents have been uniformly courteous and considerate in their replies to your committee communications and show themselves not only to be democratic in disposition but thorough business men, who appreciate the commercial traveler as a good patron and as such is entitled to being treated with the utmost consideration.

Following the present interchangeable book plan does not give the large traveler the rate he is entitled to as a wholesale patron. I have asked the Southwestern bureau to grant as a further concession that of a graduated refund for certain increased amounts of mileage used above the 2000 miles within one year on the interchangeable book plan as soon as the roads can agree that conditions warrant same, to which I have not received any favorable replies. The request is within the limits of reason and I believe it will not be long before the traveler covering 5000 miles or over will be riding for 2 cents a mile.

The interchangeable book is growing in popularity, and although not as convenient as the mileage books, it gives the railroads the protection they have a right to until some better plan can be devised. The roads have a right to ask as to help them guard any concession they may make us from manipulation by those for whom the reduced rate was not intended. In closing, I will suggest that the railroad can be made a very important committee of members assist by conforming to our arrangements with the roads in every way and thereby show them we are straight people that we mean business and are entitled to their distinguished consideration at all times. Respectfully submitted,
E. Price Cross,
Railroad Committee.

TEXAS DIVISION REPORT.

Retiring T. P. A. President's Statement at New Orleans.
The following report of the Texas division, Travelers' Protective Association, was read before the National convention at New Orleans:

To Hon. L. V. La Taste, National President, Travelers' Protective Association of America.
Galveston, Texas, May 15.—Some one has said that the biggest one thing he ever saw in the State of Texas, and of my part I will assert, without fear of contradiction, that the biggest one thing I have seen in the Lone Star State is the Texas division of the Travelers' Protective Association of America. That we feel proud of belonging to it is self-understood, but it seems as if the entire people of Texas take an interest in our institution and they pay more attention to it than any other of its kind.

We have always tried, and we have succeeded, in making our organization a factor in public affairs. Not only the hotel man and the bus man know the Travelers' Protective Association boys, but not only the man who goes to the legislature but the who alters the ship of government give us respectful hearings, but even—and it took years of unceasing labor to bring about—our railroads have learned to consult the wishes and care for the opinions of the Texas division. And lastly, society always willingly opens its arms to us, and we can not help succeeding, for we have the ladies with us, and when they are on our side we are bound to be right.

The member who attends a State convention of ours, wants to come back the next year, for every one of these gatherings brings us closer together and makes us feel prouder of our voice and the grand organization which has fastened the ties between the traveling men.

In keeping with the general progress of the association the Texas division has made forward strides during the past year. We organized one new post, reorganized two from which we had to take their charter the year previously, making a total of sixteen posts in the State, all fully organized and in splendid working order. Our membership has increased about 300 during the year, and we now boast of very nearly 1500 in good standing. Another year or two and you will see Texas beyond the 2000 mark. It is true we had heavy losses for various causes, but we wiped out the deficit as we went along, and the membership continued to grow. The last presidents on our side and the State directors on the other which was waging from January to April this year, ended in the happy tie of 145 on each side.

We held four meetings of the State board during the year, dividing them between the different sections of the State and if it is taken into consideration that some members had to come as far as 400 miles to attend these meetings, without any remuneration whatsoever, it will be some evidence that Texas can boast of a loyal board of directors.

We have a secretary whom the National News Letter terms "one of the brightest stars in the galaxy of State secretaries." The one and only James E. Ludlow. The chairman of the different National committees will tell you that the greatest whom I had other cause to appoint as their assistants have done their duty nobly and well. Their work stands on record as second to none of the chairmen of other divisions.

"The Benevolent League of Texas Travelers," an adjunct to our division, and open to its members only, gives the beneficiaries of a deceased member the sum of \$300, no matter what the cause of his death. This money is transmitted by wire as soon as the secretary learns of the death, and a \$1 assessment then quickly replenishes the treasury. The Benevolent League is today the feature of the Texas division, and members from other States have joined us on its account. You will know the founder—it is Howard W. Peak. The man who is now at the helm is D. W. Michaux, a broad, intelligent and energetic man, and under his guidance the ship of the Texas division is safe, and it will glide along through sunshine and tempest.

Mr. President, the Texas division is made under your administration, and it sends greetings to you through us. Yours fraternally,
Dan M. Lasker,
Chairman of Texas Division.

LIST OF INDEMNITIES.

Amounts Paid T. P. A. Members Last Month.

Robert Kennedy, Illinois	\$57.14
A. E. Leisey, Illinois	50.00
T. Griffith, Indiana	35.71
George R. Dilks, Indiana	50.00
W. H. Scrube, Louisiana	25.00
E. D. Watkins, New York	57.14
W. F. Becker, New York	100.00
J. H. Abel, Wisconsin	100.00
Joseph B. Bailey, Virginia	21.42
R. H. Rhoades, Missouri	150.00
Theodore Pauls, Texas	30.00
L. J. Kendall, Illinois	150.00
F. W. B. Rahn, Wisconsin	48.42
Louis Oppenheim, Missouri	25.71
L. J. Magill, Tennessee	28.57
James H. Stone, Texas	35.71
E. C. Kaufman, Texas	25.00
J. N. Jackson, Texas	50.00
D. W. Keichum, Georgia	15.00
L. B. Dwyer, Georgia	35.71
E. W. Baines, Missouri	17.85
E. L. Egbert, Missouri	44.28
Henry J. Morton, Illinois	100.00
H. C. Davidson, Alabama	50.00
I. Hockwald, Texas	121.28
A. A. Hunter, Illinois	17.85
Thos. F. Davis, Illinois	98.42
Charles W. Davis, Indiana	5,000.00
W. J. Bass, Tennessee	11.28
Charles H. Vesellus, California	275.00
John S. Evans, Illinois	375.00
Nathan Pauls, Wisconsin	50.00
George O. Rodpath, Indiana	203.57
Joseph Deutch, Illinois	32.14
James G. McMichael, Illinois	11.28
Honry Biederman, Kentucky	25.00
E. W. B. Rahn, Wisconsin	48.42
Charles Prohl, Wisconsin	35.70
Louis S. Scher, Wisconsin	32.14
H. C. Schreiber, Wisconsin	25.00
J. C. Moore, Alabama	200.00
Thomas F. Davis, Illinois	48.42
P. M. Collins, Illinois	75.00
C. A. Heindl, Virginia	375.00
C. H. Gillespie, Illinois	100.00
M. E. Jenkins, Indiana	108.92
Simon Parsons, Maryland	50.00
L. C. Robinson, Colorado	71.42
John F. Getty, Indiana	178.57
R. T. Simpson, Missouri	25.00
W. J. Howe, Missouri	32.14
T. Ellsworth, Wisconsin	25.00
William T. Kelly, Alabama	25.00
L. K. Mackey, Alabama	50.00
S. H. Russell, Arkansas	19.63
W. Smith, Virginia	50.00
J. C. M. Gates, Illinois	14.28
W. P. Rorer, Maryland	125.00
Total	\$9,358.38

E. O. E. Lasker, National Secretary.

Sold Goods at Wharton.

Wharton, Texas, May 25.—Forty-three knights of the grip visited Wharton this week. At the Drummers' home were found Messrs. L. Sinsheimer, with Ullman, Lewis & Co.; B. H. Matthews, Galveston Dry Goods company; Sol Bronberg, adjuster for the Galveston Dry Goods company, represented interests of the Island City.

Houston came P. J. Burgess of Houston Dry Goods, Adolf Bohl, selling heavy hardware; John W. Henderson, with W. D. Cleveland, Raulding for the trade of the Alamo City were F. H. Bilan, with Accident Life Insurance company; E. L. Davis of Galveston, and Charles L. Harby of New Orleans were interviewing Wharton merchants; W. B. Brown of Chicago sold bargains; F. R. Hall of Havana, Cuba, passed through Wharton en route for Bay City.

Registered at the Nation hotel were H. R. Roseberry of Buffalo, M. G. Williams of Dallas, D. O. Lively of Fort Worth, E. C. Finlay and R. H. Jones of the Southern Pacific; John F. Cooley of the Houston Bell Telephone company; Galveston came C. G. Perry with Pauls, back & Co.; M. McClure, with Island City; Landis & Co.; Charles Menzies of Memphis Bros.; T. A. Hunter of Yonkers representing the Virginia division; W. S. Trocior, with tobacco; G. W. Ellsberry, selling paint; C. J. Becke, selling hardware; and C. Van Eaton of Dallas, A. H. R. Fullerton of Chicago sells dry goods. Len Hudson from Rockdale and J. H. Brown selling Hamilton Brown shoes. A. W. Brande, liquor North Carolina. H. Bailey of Fort Worth and J. Blackwell with Taylor & Son.

At home at the Grissler were P. H. Hatch of New Orleans, with Collier Bros.; W. P. Gilliam, with Cable company of Edna; H. A. Jarrard, with Howard Smith, machinery; D. L. Bourland of St. Louis, with Common Sense Gas company; H. B. Ward, with Cane Belt Railroad company; J. E. Cabaniss, lumber of Houston; W. B. Hart, with McCullough Bros., sold molasses.

Mr. Kennedy's T. P. A. Work.

New Orleans Times-Democrat.
Among the many delegates who gathered in the lobbies of the hotel last evening to renew old friendships was John A. Kennedy of Dallas, Texas, who was once a citizen of New Orleans, having been connected with a prominent business house in Union Street. Mr. Kennedy expressed himself as well pleased with New Orleans. Mr. Kennedy is a charter member of the T. P. A. and to him is largely due

the credit of having had mileage tickets placed on sale in the South and Southwest, which has been a blessing to the traveling man. Mr. Kennedy first urged the fight in the early '80s, and spent \$500 toward furthering the cause. The fund was afterward increased by contributions from many of the large business houses of the country, and in '93, at a meeting of the Southwestern tariff association, the concession was granted and the mileage was reduced from three cents to two and a half.

Mr. Kennedy carries with him some documents that are of great interest to the T. P. A. They are receipts for privilege license fees paid in the years 1883 to 1893 inclusive, when Texas required such licenses. The amount was at first \$50 per year, but was subsequently reduced to \$15. In 1888 Robert C. Stockton violated the law purposely to make a test case, and was incarcerated at Tyler, Texas. The lower courts decided that the license was in contravention to the laws of interstate commerce, and was therefore invalid. James Hogg, who was at that time attorney general of the Lone Star State, fought this decision, but the United States supreme court affirmed the lower court's judgment, which was a final lifting of this burden of the drummer. Mr. Kennedy is hopeful that Texas will pass a law in the early future and refund the thousands of dollars which were unlawfully collected.

LEGISLATIVE COMMITTEE.

Report of the National Chairman at New Orleans.

In the report of John Harwood, chairman of the National T. P. A. legislative committee, at New Orleans, he showed that a bill to establish a department of commerce had been favorably reported upon by both the senate and the house committees and its passage assured. "This bill," said Mr. Harwood, "will mean a great deal to the commercial travelers of America, and will insure the appointment of consuls—none other than competent business men—to represent the government's commercial interests abroad."

"The dark clouds of monopolies and trusts still hover over us, and our last convention many commercial travelers have lost their positions, and an authorized agent of trusts has boasted in a New York paper that 350,000 commercial travelers have been thrown out of employment by the concentration of mercantile and commercial industries in the trusts. I will say that \$3,000,000 daily is thus saved to the trusts by the consequent withholding of advertising patronage from country newspapers. In this robbery from country newspapers, in words, the trusts in these two items alone save \$6,000,000 daily, all of which is withdrawn direct from the people with the argument that it will enable the trusts to advance wages, cheaper products and make the people stockholders and owners of the companies."

"While the people onward tread,
Their only trust a trust in God."

"With such conditions realized, a great and essential step will have to be taken in the warfare upon trusts, which has now become inevitable. No more declarations of courts, legislative or administrative officers; no more expositions of party policy, as embodied in political platforms will be effective in ridding this country of the awful incubus which has fastened itself upon its business."

"There must be an aggressive and sleepless public sentiment; without it nothing can be done. They are a serious menace to the public welfare, regardless of the opportunities and absorbing the substance of the people. The are the direct product of partial and unjust legislation and the reckless multiplication of corporations without suitable provisions for their control. The right of American freedom must not be sacrificed to an interest of corporations banded together for the people's destruction."

"What are you as delegates to this convention doing to meet the voice of him whose soul is large enough to feel that all have rights; a man with mind and judgment keen enough to discover the source of a grievance; with strength and courage to relieve it by just and fair compromise. Brute force must yield before the higher power of moral courage. The compromiser, willing to renounce the glory of a principled stand, driving in to meet the enemy of all, may hear himself denounced by party hate as a weakling, coward and traitor."

"But when the clouds of human pride and prejudice shall have rolled away, men will unite with heaven in proclaiming him a hero—a hero in the largest and truest sense—inspired by an unselfish devotion to a high and worthy purpose—a purpose to serve not self, not party, not men, but the people. The man whose strength has cheered the weary, strengthened the feeble, encouraged the downtrodden and molded the destinies of nations."

T. P. A. Membership.

Membership report for May 1, 1900:
Alabama division 445
Arkansas division 278
California division 235
Colorado division 456
Connecticut division 32
District of Columbia division 22
Florida division 112
Georgia division 708
Illinois division 1,532
Indiana division 2,002
Iowa division 407
Kentucky division 507
Louisiana division 203
Maryland division 221
Massachusetts division 109
Minnesota division 134
Mississippi division 202
Missouri division 2,830
Nebraska division 88
New York division 70
North Carolina division 51
Ohio division 169
Oregon and Washington divisions 417
Pennsylvania division 473
Rhode Island division 93
Tennessee division 974
Texas division 1,153
Virginia division 660
Wisconsin division 729
Miscellaneous divisions 6

Membership, May 1, 1900—16,263

Travelers at La Grange.

La Grange, Texas, May 24.—A. A. Farley, representing John E. Hurst & Co. of Baltimore, was showing a fine line of dry goods to the merchants of this city last week.

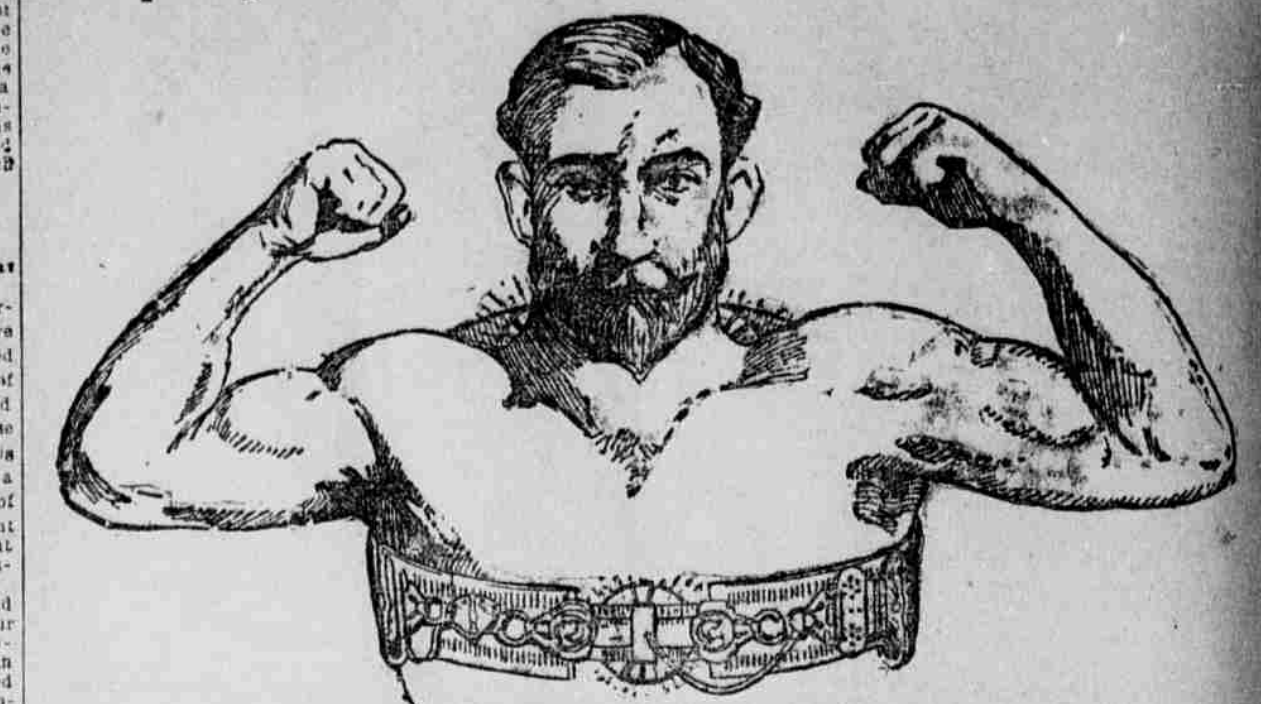
George E. Thomas was circulating among the La Grange grocers, placing orders for Forbes Bros. & Co.'s favoring extracts.

Ben Parsons, with H. D. Taylor & Son of Houston, was shaking hands with his customers and friends last Monday.

NO CURE, NO PAY

Dr. McLaughlin's Offer to Weak Men.

My Electric Belt is a positive cure for weak men. It gives the vitalizing power of electricity direct to all weak parts, developing the full, natural vigor of manhood. It removes all the effects of youthful errors and excesses forever. I want every weak man, every man who is not the man he should be, to use it, and to tell his friends of its surprising effects.



PAY FOR IT WHEN CURED.

After you are cured you can pay me, and then the price will be only half what is asked for the old-style belts, which have been blistering and burning the backs of their wearers for the last thirty years. My belt is three times as strong as any other belt sold, and is the only one that does not blister the flesh. Call today, or write for my 80-page book, with information. Address

Dr. M. N. McLaughlin,

704 Olive Street, ST. LOUIS, MO.

the successful bidder for the new cylinder piers for the river bridge, a few hours in the city Wednesday talking stationery and blank books.

James Miller, representing C. H. Gensether & Sons of San Antonio, was extolling the merits of "Texas Pioneer" flour to the La Grange merchants last week.

D. B. McDonald, representing the Standard Stamping company, was placing orders for tinware in this city last Wednesday.

At Corpus Christi.
Corpus Christi, Texas, May 23.—J. Dreyfus, representing the Galveston Dry Goods company, and R. B. Bishop, a Fort Worth traveling salesman, were among the traveling fraternity noticed on the thoroughfare of Corpus Christi this week soliciting trade.

V. Miströtter of the San Antonio Produce company and C. H. Lowe, a Dallas traveling man, were "doing" merchants here for orders this week.

J. G. Parker of the Missouri Glass company of St. Louis and W. W. Dowell, a Baltimore tin man, were seen in Corpus Christi during the past week rushing orders.

R. M. Burns of the Leavenworth Flour Mills company and C. A. Hanover, a Chicago dry goods salesman, were noticed soliciting trade in the Bluff City this week. The following other "knights" were here this week: C. A. Edwards, St. Louis; F. T. Coppins, Detroit; E. E. Perry, Boston; R. Houtman, New York; D. G. Bennett, Galveston; D. W. Hesa, Pittsburg; C. A. Lewis, Dallas; J. A. White, Kansas City.

Drummers at Hearne.
Hearne, Texas, May 25.—Messrs. John Cross and C. W. Carr, representing Carson, Sewall & Co. of Houston, solicited orders for that firm here this week.

Mr. Byron Miller, with Smith Bros. of New Orleans, did a nice business here Thursday.

Morgan Smith, selling flour for J. Landis of New Braunfels, came over here Thursday to see the trade.

George Dalsheim, with a New Orleans paper firm, was in the city soliciting orders yesterday.

Mr. Nathan Prager, representing J. B. Wolfe & Sons of New Orleans, sold knicker pants here Monday.

Mose Heidenheimer of the firm of Heidenheimer, Strassburger & Co. of Austin did a nice business with the city.

William Coffield, with the McLean-Triggs Grocery house of Cameron, made his weekly visit here Tuesday.

Mr. Ed Hardin sold drugs here this week for the Helms Drug company of Waco.

T. P. A. Notes.
H. B. Marchbank, National delegate from Post E. Dallas, passed through the city last evening and on learning of C. S. E. Holland's election as National director wired congratulations.

The ancients believed that rheumatism was the work of a demon within a man. Any one who has had an attack of sciatic or inflammatory rheumatism will agree that the infliction is demonic enough to warrant the belief. It has never been claimed that Chamberlain's Pain Balm would cast out demons, but it will cure rheumatism, and hundreds bear testimony to the truth of this statement. One application relieves the pain, and this quick relief which it affords is alone worth many times its cost. For sale by all druggists.

DOLLAR TO GALVESTON
Sunset Route, G. H. and M. Sunday.

...H. & T. C.

\$20.70

LOUISVILLE, KY.,
AND RETURN

\$20.70

Tickets on sale May 27 and 28.

Choice of route—through St. Louis and Memphis.

Through Sleepers. Free Chair Cars.

For further particulars see

E. N. DROUET, Ticket Agent.

M. L. ROBINSON, G. P. T. A.

S. F. H. MORSE, P. T. A.

WHOLE BUSINESS DAY SAVED

Great Rock Island Route

From South Texas

.....TO.....